



STATE OF UTAH CONTRACT NUMBER: **MA1531**

August 25, 2008

Revision number:

Purchasing Agent: FRANK VOLK

Phone: (801) 538-3707

E-mail: fvolk@utah.gov

Item: POLICE PRODUCTS & SUPPLIES (WSPA)

Vendor: 92277A POINT BLANK BODY ARMOR, INC.
2102 SW 2 Street
Pompano Beach, Fl 33069

Internet Homepage: www.pointblankarmor.com

Telephone: 800-413-5155

Fax number: 954-630-9225

General Contact: Claudette Agostini

Kim Wilson

Phone: (800) 413-5155 Claudette or Kim (800) 722-7667

Email address: cagostini@pointblankarmor.com

kwilson@pacabodyarmor.com

Sales Contact: David Neth

Phone: 208-401-8970

Email address: dneth@pbsinc.com

Quarterly Report Contact: Stan Silk

Phone: 1-800-413-5155

Email address: ssilk@pointblankarmor.com

Brand/trade name: POINT BLANK

Price: Per Retail Price List dated 1/16/08.

Terms: Net 30

Effective dates: 08/25/08 through 05/31/09 (2) 1yr renewal options

Days required for delivery: 30 ARO

Price guarantee period: 1 Year

Minimum order: One

Min shipment without charges: None

Other conditions: Distributors listed on next page.

REVISION: This is a new Contract Awarded to the same Vendor.

Bid No. FV8910

This is a multiple award. User must review the following contracts for product and pricing comparisons and document purchasing selection:

MA1530 PACA, MA1531 Point Blank, and MA1546 Sentry Systems DBA Gator Hawk.



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This contract covers only those items listed in the price schedule. It is the responsibility of the agency to ensure that other items purchased are invoiced separately. State agencies will place orders directly with the vendor creating a PRC in Finet. Agencies will return to the vendor any invoice which reflects incorrect pricing.

Distributors:

39485HB Skaggs
3828 South Main Street
SLC, UT. 84115
(801) 261-4400
Fax: (801) 261-1580 – (800) 879-1787
Contact Person Dustin Skaggs

FINET COMMODITY CODE(S):

68008000000 - POLICE PROTECTION EQUIPMENT (BODY ARMOR AND RIOT SHIELDS) AND SUPPLIES



Point Blank Body Armor
State of Colorado - Body Armor Program
CN-BODYARMOR-SM-01-08
Effective January 16, 2008

PRICES OF VESTS ARE THE SAME FOR MALE AND FEMALE
CONCEALABLE VESTS INCLUDE TWO CARRIERS AND TRAUMA REDUCTION DEVICE

Description	Threat Level	Quantity	Retail Price	AGENCY PRICE					NIJ Certification # (Male)	NIJ Certification # (Female)
				1 UNIT	2-25	26-50	51-100	100+		
				39% off	40% off	41% off	42% off	43% off		
CONCEALABLE BODY ARMOR										
VISION										
Level II	II	\$ 1,235.00	\$ 753.35	\$ 741.00	\$ 728.65	\$ 716.30	\$ 703.95		VII-2	VIIF
Level IIIA	IIIA	\$ 1,355.00	\$ 826.55	\$ 813.00	\$ 799.45	\$ 785.90	\$ 772.35		FX-III A	FXIII AF
HI-LITE										
Level II	II	\$ 1,010.00	\$ 616.10	\$ 606.00	\$ 595.90	\$ 585.80	\$ 575.70		SE010	SE010F
Level IIIA	IIIA	\$ 1,120.00	\$ 683.20	\$ 672.00	\$ 660.80	\$ 649.60	\$ 638.40		SE012	SE012F
C-SERIES										
GOLDFLEX										
Level II	II	\$ 840.00	\$ 512.40	\$ 504.00	\$ 495.60	\$ 487.20	\$ 478.80		PB-GFII-1	PB-GFII-1
Level IIIA	IIIA	\$ 940.00	\$ 573.40	\$ 564.00	\$ 554.60	\$ 545.20	\$ 535.80		PB-GFIIIA-1	PB-GFF-III A
CLASSIC										
Level II	II	\$ 780.00	\$ 475.80	\$ 468.00	\$ 460.20	\$ 452.40	\$ 444.60		CII	
Level IIIA	IIIA	\$ 900.00	\$ 549.00	\$ 540.00	\$ 531.00	\$ 522.00	\$ 513.00		CIIIA	
C-SERIES CORRECTIONS										
Level II/Spike 2	II / Spike 2	\$ 1,530.00	\$ 933.30	\$ 918.00	\$ 902.70	\$ 887.40	\$ 872.10		SE004-1	
Level II/Spike 3	II / Spike 3	\$ 1,780.00	\$ 1,085.80	\$ 1,069.00	\$ 1,050.20	\$ 1,032.40	\$ 1,014.60		SE003	
Level IIIA/ Spike 1	IIIA / Spike 1	\$ 1,440.00	\$ 878.40	\$ 864.00	\$ 849.60	\$ 835.20	\$ 820.80		SE006	
Spike 1	Spike 1	\$ 860.00	\$ 524.60	\$ 516.00	\$ 507.40	\$ 498.80	\$ 490.20		S1-1	
Spike 2	Spike 2	\$ 940.00	\$ 573.40	\$ 564.00	\$ 554.60	\$ 545.20	\$ 535.80		S2-3	
Spike 3	Spike 3	\$ 1,020.00	\$ 622.20	\$ 612.00	\$ 601.80	\$ 591.60	\$ 581.40		S3-2	
ACCESSORIES FOR CONCEALABLE BODY ARMOR										
CARRIERS & TACTICAL OUTERSHELLS, T-SHIRTS										
C-Series Carrier		\$ 100.00	\$ 61.00	\$ 60.00	\$ 59.00	\$ 58.00	\$ 57.00			
Hi-Lite Carrier		\$ 140.00	\$ 85.40	\$ 84.00	\$ 82.60	\$ 81.20	\$ 79.80			
Vision Carrier		\$ 160.00	\$ 97.60	\$ 96.00	\$ 94.40	\$ 92.80	\$ 91.20			
Quilted Carrier		\$ 180.00	\$ 109.80	\$ 108.00	\$ 106.20	\$ 104.40	\$ 102.60			
SSBS Shoulder Straps		\$ 26.00	\$ 15.86	\$ 15.60	\$ 15.34	\$ 15.08	\$ 14.82			
R20D Side Opening		\$ 185.00	\$ 112.85	\$ 111.00	\$ 109.15	\$ 107.30	\$ 105.45			
R20-DM		\$ 310.00	\$ 189.10	\$ 186.00	\$ 182.90	\$ 179.80	\$ 176.70			
Enhanced R20D		\$ 320.00	\$ 195.20	\$ 192.00	\$ 188.80	\$ 185.60	\$ 182.40			
Firearms Instructor R20-D		\$ 185.00	\$ 112.85	\$ 111.00	\$ 109.15	\$ 107.30	\$ 105.45			
Tailored Armor Carrier		\$ 180.00	\$ 109.80	\$ 108.00	\$ 106.20	\$ 104.40	\$ 102.60			
CoolMax T-Shirt		\$ 32.00	\$ 19.52	\$ 19.20	\$ 18.88	\$ 18.56	\$ 18.24			
Armor Ice		\$ 107.00	\$ 65.27	\$ 64.20	\$ 63.13	\$ 62.06	\$ 60.99			
CARRY BAGS										
Cordura Carry Case		\$ 182.00	\$ 111.02	\$ 109.20	\$ 107.38	\$ 105.56	\$ 103.74			
Nylon Vest Carry Bag		\$ 64.00	\$ 39.04	\$ 38.40	\$ 37.76	\$ 37.12	\$ 36.48			
TRAUMA/STAB SYSTEMS & HARD ARMOR PLATES										
5" X 8" Steel Trauma Insert		\$ 27.00	\$ 16.47	\$ 16.20	\$ 15.93	\$ 15.66	\$ 15.39			
5" X 8" Soft Trauma Insert		\$ 37.00	\$ 22.57	\$ 22.20	\$ 21.83	\$ 21.46	\$ 21.09			
5" X 8" Blade Plate		\$ 63.00	\$ 38.43	\$ 37.80	\$ 37.17	\$ 36.54	\$ 35.91			

Description	Threat Level	Quantity	AGENCY PRICE					NIJ Certification # (Male)	NIJ Certification # (Female)
			1 UNIT	2-25	26-50	51-100	100+		
		Retail Price	39% off	40% off	41% off	42% off	43% off		
5" X 8" Spectra Trauma Insert		\$ 75.00	\$ 45.75	\$ 45.00	\$ 44.25	\$ 43.50	\$ 42.75		
6" X 8" Blade Plate		\$ 85.00	\$ 51.85	\$ 51.00	\$ 50.15	\$ 49.30	\$ 48.45		
5" X 8" Special Threat Plate		\$ 102.00	\$ 62.22	\$ 61.20	\$ 60.18	\$ 59.16	\$ 58.14		
8" X 10" Blade Plate		\$ 106.00	\$ 64.66	\$ 63.60	\$ 62.54	\$ 61.48	\$ 60.42		
8" X 10" Spectra Trauma Insert		\$ 96.00	\$ 58.56	\$ 57.60	\$ 56.64	\$ 55.68	\$ 54.72		
8" X 10" Soft Trauma Insert		\$ 64.00	\$ 39.04	\$ 38.40	\$ 37.76	\$ 37.12	\$ 36.48		
8" X 10" Steel Trauma Insert		\$ 43.00	\$ 26.23	\$ 25.80	\$ 25.37	\$ 24.94	\$ 24.51		
8" X 10" Special Threat Plate		\$ 142.00	\$ 86.62	\$ 85.20	\$ 83.78	\$ 82.36	\$ 80.94		
10" X 12" Blade Plate		\$ 160.00	\$ 97.60	\$ 96.00	\$ 94.40	\$ 92.80	\$ 91.20		
RAPID DEPLOYMENT ARMOR BAGS									
VERSION 1 with Level IIIA	IIIA	\$ 1,290.00	\$ 786.90	\$ 774.00	\$ 761.10	\$ 748.20	\$ 735.30	PB-GFIIIA-1	
VERSION 2 with Level IIIA	IIIA	\$ 1,335.00	\$ 814.35	\$ 801.00	\$ 787.65	\$ 774.30	\$ 760.95	PB-GFIIIA-1	
VERSION 3 with Level IIIA	IIIA	\$ 1,434.00	\$ 874.74	\$ 860.40	\$ 846.06	\$ 831.72	\$ 817.38	PB-GFIIIA-1	
VERSION 4 with Level IIIA	IIIA	\$ 1,461.00	\$ 891.21	\$ 878.60	\$ 861.99	\$ 847.38	\$ 832.77	PB-GFIIIA-1	
VERSION 5 with Level IIIA	IIIA	\$ 1,489.00	\$ 908.29	\$ 893.40	\$ 878.51	\$ 863.62	\$ 848.73	PB-GFIIIA-1	
TACTICAL BODY ARMOR									
S.P.I.D.E.R. ESU (FRONT OPENING)									
Classic (C-Series)	IIIA	\$ 2,280.00	\$ 1,390.80	\$ 1,368.00	\$ 1,345.20	\$ 1,322.40	\$ 1,299.60	CIIIAFO2	
Gold (C-Series)	IIIA	\$ 2,420.00	\$ 1,476.20	\$ 1,452.00	\$ 1,427.80	\$ 1,403.60	\$ 1,379.40	GFZR-IIIA-1	
Hi-Lite	IIIA	\$ 2,700.00	\$ 1,647.00	\$ 1,620.00	\$ 1,593.00	\$ 1,566.00	\$ 1,539.00	SE012FO	
SWAT CERT PLUS (SIDE OPENING)									
Classic (C-Series)	IIIA	\$ 2,200.00	\$ 1,342.00	\$ 1,320.00	\$ 1,298.00	\$ 1,276.00	\$ 1,254.00	CIIIA	
Gold (C-Series)	IIIA	\$ 2,340.00	\$ 1,427.40	\$ 1,404.00	\$ 1,380.60	\$ 1,357.20	\$ 1,333.80	PB-GFIIIA-1	
Hi-Lite	IIIA	\$ 2,600.00	\$ 1,586.00	\$ 1,560.00	\$ 1,534.00	\$ 1,508.00	\$ 1,482.00	SE012	
Vision	IIIA	\$ 2,700.00	\$ 1,647.00	\$ 1,620.00	\$ 1,593.00	\$ 1,566.00	\$ 1,539.00	FX-IIIA	
ASSAULT ONE (SIDE OPENING)									
Hi-Lite	IIIA	\$ 1,675.00	\$ 1,021.75	\$ 1,006.00	\$ 988.25	\$ 971.50	\$ 954.75	SE012	
Extra Carrier		\$ 600.00	\$ 366.00	\$ 360.00	\$ 354.00	\$ 348.00	\$ 342.00		
DRAGON FIRE (SIDE OPENING)									
Hi-Lite	IIIA	\$ 2,860.00	\$ 1,744.60	\$ 1,718.00	\$ 1,687.40	\$ 1,658.80	\$ 1,630.20	SE012	
Vision	IIIA	\$ 2,980.00	\$ 1,805.60	\$ 1,776.00	\$ 1,746.40	\$ 1,716.80	\$ 1,687.20	FX-IIIA	
LE INTERCEPTOR (FRONT OPENING)									
Classic (C-Series)	IIIA	\$ 2,340.00	\$ 1,427.40	\$ 1,404.00	\$ 1,380.60	\$ 1,357.20	\$ 1,333.80	CIIIAFO2	
Gold (C-Series)	IIIA	\$ 2,540.00	\$ 1,549.40	\$ 1,524.00	\$ 1,498.60	\$ 1,473.20	\$ 1,447.80	GFZR-IIIA-1	
Hi-Lite	IIIA	\$ 2,850.00	\$ 1,738.50	\$ 1,710.00	\$ 1,681.50	\$ 1,653.00	\$ 1,624.50	SE012FO	
ACCESSORIES FOR TACTICAL BODY ARMOR									
MODULAR POUCHES Molle compatible (M) or Snaps (S)									
BASIC POUCHES									
Single Magazine Pouches		\$ 40.00	\$ 24.40	\$ 24.00	\$ 23.60	\$ 23.20	\$ 22.80		
Double Magazine Pouches		\$ 50.00	\$ 30.50	\$ 30.00	\$ 29.50	\$ 29.00	\$ 28.50		
Gas Mask Pouches		\$ 50.00	\$ 30.50	\$ 30.00	\$ 29.50	\$ 29.00	\$ 28.50		
ECW Pouches (Taser, etc.)		\$ 50.00	\$ 30.50	\$ 30.00	\$ 29.50	\$ 29.00	\$ 28.50		
Radio Pouch		\$ 40.00	\$ 24.40	\$ 24.00	\$ 23.60	\$ 23.20	\$ 22.80		
Utility, Cuff, Chemical, NFDD		\$ 50.00	\$ 30.50	\$ 30.00	\$ 29.50	\$ 29.00	\$ 28.50		
SET OF 5		\$ 175.00	\$ 106.75	\$ 105.00	\$ 103.25	\$ 101.50	\$ 99.75		
NOMEX POUCHES add per pouch		\$ 8.50	\$ 5.19	\$ 5.10	\$ 5.02	\$ 4.93	\$ 4.85		
HARD ARMOR PLATES 10 X 12 OR 8 X 10									
Level III Stand Alone (10x12)	III	\$ 800.00	\$ 488.00	\$ 480.00	\$ 472.00	\$ 464.00	\$ 456.00	PB-SA23525-L3	

Description	Threat Level	Quantity	Retail Price	AGENCY PRICE					NIJ Certification # (Male)	NIJ Certification # (Female)
				1 UNIT	2-25	26-50	51-100	100+		
				39% off	40% off	41% off	42% off	43% off		
IC Level III/IV (10x12)	III/IV	\$ 460.00	\$ 280.60	\$ 276.00	\$ 271.40	\$ 266.80	\$ 262.20		IC34 WITH SE014, IC34 WITH FX-III A	
TACTICAL BODY ARMOR OPTIONS										
Additional Tactical Carrier		\$ 460.00	\$ 280.60	\$ 276.00	\$ 271.40	\$ 266.80	\$ 262.20			
Standard ID Patch w/Purchase		\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		NO CHARGE	
Elbow Pads, 1 Pair		\$ 42.00	\$ 25.62	\$ 25.20	\$ 24.78	\$ 24.36	\$ 23.94			
Elbow Pads, 1 Pair w/Level IIIA		\$ 80.00	\$ 48.80	\$ 48.00	\$ 47.20	\$ 46.40	\$ 45.60			
Custom ID Patch Setup Charge		\$ 160.00	\$ 97.60	\$ 96.00	\$ 94.40	\$ 92.80	\$ 91.20			
Yoke/Collar/Throat Level IIIA		\$ 239.00	\$ 145.79	\$ 143.40	\$ 141.01	\$ 138.62	\$ 136.23			
Collar Level IIIA		\$ 110.00	\$ 67.10	\$ 66.00	\$ 64.90	\$ 63.80	\$ 62.70			
Normex Outershell Add		\$ 206.00	\$ 125.66	\$ 123.60	\$ 121.54	\$ 119.48	\$ 117.42			
Mustang Floatation Collar		\$ 330.00	\$ 201.30	\$ 198.00	\$ 194.70	\$ 191.40	\$ 188.10			
Standard ID Patch without vest		\$ 32.00	\$ 19.52	\$ 19.20	\$ 18.88	\$ 18.56	\$ 18.24			
Knee Pads 1 Pair		\$ 50.00	\$ 30.50	\$ 30.00	\$ 29.50	\$ 29.00	\$ 28.50			
Knee Pads 1 Pair w/ Level IIIA		\$ 96.00	\$ 58.56	\$ 57.60	\$ 56.64	\$ 55.68	\$ 54.72			
Biceps Level IIIA, 1 Pair		\$ 227.00	\$ 138.47	\$ 136.20	\$ 133.93	\$ 131.66	\$ 129.39			
Groin Level IIIA		\$ 228.00	\$ 139.08	\$ 136.80	\$ 134.52	\$ 132.24	\$ 129.96			
BALLISTIC CHAPS										
Classic (C-Series)	IIIA	\$ 1,300.00	\$ 793.00	\$ 780.00	\$ 767.00	\$ 754.00	\$ 741.00		CIIIA	
Hi-Lite	IIIA	\$ 1,600.00	\$ 976.00	\$ 960.00	\$ 944.00	\$ 928.00	\$ 912.00		SE012	
Vision	IIIA	\$ 1,700.00	\$ 1,037.00	\$ 1,020.00	\$ 1,003.00	\$ 986.00	\$ 969.00		FX-III A	
K-9 OPERATIONS VEST										
K-9 vest w/Level II	II	\$ 1,020.00	\$ 622.20	\$ 612.00	\$ 601.80	\$ 591.60	\$ 581.40		VII-2, SE010	
K-9 vest w/Level IIIA	IIIA	\$ 1,150.00	\$ 701.50	\$ 690.00	\$ 678.50	\$ 667.00	\$ 655.50		FX-III A, SE012, PB-GFIII A-1	
K-9 Search & Rescue Boots		\$ 500.00	\$ 305.00	\$ 300.00	\$ 295.00	\$ 290.00	\$ 285.00			
MISCELLANEOUS ACCESSORIES										
Cordura Carry Case		\$ 195.00	\$ 118.95	\$ 117.00	\$ 115.05	\$ 113.10	\$ 111.15			
Nylon Duffle Bag		\$ 49.00	\$ 29.89	\$ 29.40	\$ 28.91	\$ 28.42	\$ 27.93			
Nylon Vest Carry Bag		\$ 64.00	\$ 39.04	\$ 38.40	\$ 37.76	\$ 37.12	\$ 36.48			
BREACHING BLANKETS (with removable handles)										
32" x 72" (Level IIIA)	IIIA	\$ 3,510.00	\$ 2,141.10	\$ 2,108.00	\$ 2,070.90	\$ 2,035.80	\$ 2,000.70		PB-GFIII A-1	
36" x 72" (Level IIIA)	IIIA	\$ 4,045.00	\$ 2,467.45	\$ 2,427.00	\$ 2,386.55	\$ 2,346.10	\$ 2,305.65		PB-GFIII A-1	
48" x 72" (Level IIIA)	IIIA	\$ 5,550.00	\$ 3,385.50	\$ 3,330.00	\$ 3,274.50	\$ 3,219.00	\$ 3,163.50		PB-GFIII A-1	
TACTICAL ACCESSORIES										
Diamond Light Shield (20" x 34")	IIIA	\$ 2,200.00	\$ 1,342.00	\$ 1,320.00	\$ 1,298.00	\$ 1,276.00	\$ 1,254.00			
Diamond Light Shield (24" x 36")	IIIA	\$ 2,600.00	\$ 1,586.00	\$ 1,580.00	\$ 1,534.00	\$ 1,508.00	\$ 1,482.00			
Diamond Light Shield w/ Light Kit (20" x 34")	IIIA	\$ 2,760.00	\$ 1,683.60	\$ 1,666.00	\$ 1,628.40	\$ 1,600.80	\$ 1,573.20			
Diamond Light Shield w/ Light Kit (24" x 36")	IIIA	\$ 3,000.00	\$ 1,830.00	\$ 1,800.00	\$ 1,770.00	\$ 1,740.00	\$ 1,710.00			
Helmet w/Standard Suspension (PASGT)		\$ 510.00	\$ 311.10	\$ 308.00	\$ 300.90	\$ 295.80	\$ 290.70			
Foam Suspension		\$ 120.00	\$ 73.20	\$ 72.00	\$ 70.80	\$ 69.60	\$ 68.40			
Helmet w/Enhanced Suspension		\$ 600.00	\$ 366.00	\$ 360.00	\$ 354.00	\$ 348.00	\$ 342.00			
CORRECTIONS BODY ARMOR										
Includes one carrier and trauma reduction device.										
Spider ESU	II / Spike 3	\$ 4,860.00	\$ 2,964.60	\$ 2,916.00	\$ 2,867.40	\$ 2,818.80	\$ 2,770.20		SE003	
Spider ESU	IIIA / Spike 1	\$ 3,980.00	\$ 2,427.80	\$ 2,388.00	\$ 2,348.20	\$ 2,308.40	\$ 2,268.60		SE006	
SWAT Cert Plus	II / Spike 3	\$ 4,800.00	\$ 2,928.00	\$ 2,880.00	\$ 2,832.00	\$ 2,784.00	\$ 2,736.00		SE003	
SWAT Cert Plus	IIIA / Spike 1	\$ 3,940.00	\$ 2,403.40	\$ 2,364.00	\$ 2,324.60	\$ 2,285.20	\$ 2,245.80		SE006	
NATO SWAT	II / Spike 3	\$ 2,650.00	\$ 1,616.50	\$ 1,590.00	\$ 1,563.50	\$ 1,537.00	\$ 1,510.50		SE003	

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			1 UNIT	2-25	26-50	51-100	100+		
			Retail Price	39% off	40% off	41% off	42% off	43% off	
NATO SWAT	IIIA / Spike 1	\$ 2,180.00	\$ 1,329.80	\$ 1,308.00	\$ 1,286.20	\$ 1,264.40	\$ 1,242.60	SE006	
VA Corrections	II / Spike 3	\$ 4,580.00	\$ 2,793.80	\$ 2,748.00	\$ 2,702.20	\$ 2,656.40	\$ 2,610.60	SE003	
VA Corrections	IIIA / Spike 1	\$ 3,750.00	\$ 2,287.50	\$ 2,250.00	\$ 2,212.50	\$ 2,175.00	\$ 2,137.50	SE006	
Concealable C-Series	II / Spike 2	\$ 1,390.00	\$ 847.90	\$ 834.00	\$ 820.10	\$ 806.20	\$ 792.30	SE004-1	
Concealable C-Series	II / Spike 3	\$ 1,640.00	\$ 1,000.40	\$ 984.00	\$ 967.60	\$ 951.20	\$ 934.80	SE003	
Concealable C-Series	IIIA / Spike 1	\$ 1,300.00	\$ 793.00	\$ 780.00	\$ 767.00	\$ 754.00	\$ 741.00	SE006	
Concealable C-Series	Spike 1	\$ 720.00	\$ 439.20	\$ 432.00	\$ 424.80	\$ 417.60	\$ 410.40	S1-1	
Concealable C-Series	Spike 2	\$ 800.00	\$ 488.00	\$ 480.00	\$ 472.00	\$ 464.00	\$ 456.00	S2-3	
Concealable C-Series	Spike 3	\$ 880.00	\$ 536.80	\$ 528.00	\$ 519.20	\$ 510.40	\$ 501.60	S3-2	